



Food and Agriculture Organization
of the United Nations

CALL FOR EXPRESSIONS OF INTEREST

International consultant on Business Development "Saw log Production Grant Scheme - SPGS III"

Contract duration: 3 months
Vacancy No. **SPGS/02/07/2018**

Deadline for Applications: 29/07/2018
Duty station: **Kampala, Uganda**

Tasks and responsibilities:

Under the general supervision of FAO Representative in Uganda, and the direct technical supervision of International Projector Coordinator and Project LTO, and in close cooperation with Plantation Business Development Advisor, the Plantation Development Advisor will provide expert advice and technical assistance to support resource estimation and timber market study.

Specifically, the **Strategic Planning Expert** will be responsible for:

Objective 1: Undertake strategic planning during inception phase

- a) Comment on the Terms of Reference and suggest improvements where applicable
- b) Reference to relevant document including Mid Term and End of Phase reports, SPGS internal reports
- c) Provide comparative and benchmarking examples from forest plantation leading countries in Africa
- d) Provide description of the methodology to achieve the objectives of the assignment
- e) Identify anticipated difficulties
- f) Detail work plan for the assignment including resource requirements
- g) Write Final Inception Report

Objective 2: Address downstream processing and utilization pre-requisites

- a) Calculate average stem volumes by cluster
- b) Determine; average stocking, age distribution, and species distribution by cluster
- c) Collect non-spatial information
- d) State log quality and diameter classes at 16 years by cluster
- e) Estimate product mix at 16 years needed to meet the customer expectations by cluster
- f) Calculate Woodflow by cluster and at national level
- g) Calculate Allowable cut per cluster
- h) Develop different criteria for selecting beneficiaries
- i) Analyze different criteria for selecting beneficiaries for downstream processing and utilisation
- j) Develop different models for implementing and financing downstream processing and utilization
- k) Analyse different models for implementing and financing downstream processing and utilization
- l) Write Final report on downstream processing and utilization pre-requisites

Objective 3: Conduct a local and regional market study

- a) Identify business market chains for both main stream and wood waste products
- b) Develop wood product specifications for specific target markets both local and regional
- c) Identify of current national and regional market for timber, demand and consumers characteristics
- d) Identify of regional trade policies governing timber trade on the regional market
- e) Conduct one Briefing Session for SPGS, FAO, FSSD, UTGA
- f) Conduct one Stakeholder Workshop on strategic planning
- g) Write a final report on market study

KEY PERFORMANCE INDICATORS	
Expected Outputs:	Required Completion Date:
Objective 1: <i>Undertake strategic planning during inception phase</i> <ul style="list-style-type: none">• Final Inception Report	August 2018
Objective 2: <i>Address downstream processing and utilization pre-requisites</i> <ul style="list-style-type: none">• Final downstream processing and utilization pre-requisites report	September 2018
Objective 3: <i>Conduct a local and regional market study</i> <ul style="list-style-type: none">• Final market study report	October 2018

Candidates should meet the following minimum requirements:

Qualifications and Skills

- Education: Master Degree in Forestry, Planning, Economics, or other areas relevant to the assignment
- Excellent soft skills: Paying attention to detail, leadership, communication, team building, Planning and coordinating, Relationship building
- Knowledge of IT tools: incl. MS Excel, MS Word, MS Project, MS Power Point
- Language: Fluent in written and spoken English

Professional Experience

- 12 years' experience in the sector relevant to the profile
- A minimum of 5 years in forest planning, forest finance and economics, forest forestry products marketing
- At least 5 years' experience in management of multiple commercial forestry functions and strategic business development responsibility
- Experience of business investment decision-making.
- Experience as Team Leader/Project Manager in forestry and forestry industries projects
- Experience in human resources
- Benchmarking and performance measurement in forestry sector

Additional Information

FAO seeks gender, geographical and linguistic diversity in its staff and international consultants in order to best serve FAO Members in all regions.

All candidates should adhere to FAO values of Commitment to FAO, Respect for All and Integrity and Transparency.

How to apply:

All interested applicants should send their applications, PHF, together with all relevant support documents to HR-Uganda@fao.org